



1016 Ninth Street SW ■ Canton, Ohio 44707 USA
Toll-free: 800-298-2832, or 330-453-7786
Toll-free Fax: 800-225-0984, or 330-453-7449
Everhard.com

November 18, 2021

Dear Valued Customer,

Effective November 18, 2021, Everhard Products, Inc. of Canton, Ohio is pleased to announce we have acquired the laser alignment product line of H-W Fairway, Inc. For over 100 years, Everhard has been known for providing quality products for general industry. With Everhard's years of manufacturing experience and Fairway's current line of laser line projector products, we can now offer our customers a broader range of high quality products.

To provide you with a smooth transition over the next few months, we would like to offer the following guidelines:

- **ORDERS**

Effective November 18, 2021, all orders should be sent to:

Everhard Products, Inc.
1016 Ninth St SW
Canton, OH 44707

Email: PLOrders@everhard.com

All orders will be filled and shipped from Everhard's facility at the above referenced address. Please inform your Receiving department of this change.

- **CONTACT INFORMATION**

As of November 18th you can contact Everhard sales department directly via the following numbers:

Everhard direct phone number: 1-800-298-2832.

Everhard direct fax number: 1-800-225-0984.

Everhard website and e-mail address: tire.everhard.com

Please call Everhard directly for prompt service. (Fairway is no longer accepting correspondence.)

- **PAYMENT TERMS AND REMITTANCE**

As of November 18th all H-W Fairway, Inc. orders will be invoiced by Everhard Products, Inc. Your remittance should be mailed to the address shown on the invoice. Everhard's Federal Tax ID Number is 34-0863357. Please advise your accounting department of this change. Your payment terms have changed. New payment terms are 2%-10, Net 30 days. Freight terms remain the same. See the separate terms sheet included with this letter for more details. All other correspondence should be directed to the address shown on this letter.

- **MODEL NUMBERS**

Everhard Products has assigned new model numbers to all H-W Fairway products. Previous Fairway model numbers will still be referenced on orders, packing lists, and invoices. We will forward a model number cross-reference list of products for your convenience at a later date.

As we merge these two product lines, Everhard is committed to strengthening our business relationship with your company. In the near future, you will receive information about our complete product line. If you have any questions, please contact our Sales Department at any time.

Sincerely,

EVERHARD PRODUCTS, INC.

Scott Anderson, COO